

PNBA Fall Show 2017  
**Sales Rep's Pick of the Lists**  
Sunday, October 8  
Red Lion on the River  
Hayden Room

Sales representatives from some of our popular publishers will offer booksellers their ideas for which titles from their upcoming lists will be the hottest, most interesting ones for your customers. These sessions are primarily designed for frontline booksellers and those owners and managers who have not seen sales reps.

|       |                          |                                       |
|-------|--------------------------|---------------------------------------|
| 9:00  | <b>Christine Foye</b>    | <i>S&amp;S Adult</i>                  |
| 9:10  | <b>Christine Foye</b>    | <i>S&amp;S Children's</i>             |
| 9:20  | <b>Shawn Donley</b>      | <i>Hachette</i>                       |
| 9:30  | <b>Reed Oros</b>         | <i>Macmillan</i>                      |
| 9:40  | <b>Patricia Nelson</b>   | <i>University Press Associates</i>    |
| 9:50  | <b>Leslie Jobson</b>     | <i>Ingram Content Group</i>           |
| 10:00 | <b>Leslie Bootle</b>     | <i>Orca Book Publishing</i>           |
| 10:10 | <b>Heidi Waechtler</b>   | <i>Assoc. Book Publishers of B.C.</i> |
| 10:20 | <b>Patrick McNierney</b> | <i>Penguin Random House</i>           |
| 10:30 | <b>Kurtis Lowe</b>       | <i>Book Travelers West</i>            |
| 10:40 | <b>Colleen Conway</b>    | <i>Penguin Random House</i>           |
| 10:50 | <b>Nic Dufort</b>        | <i>Penguin Random House</i>           |
| 11:00 | <b>Chris Satterlund</b>  | <i>Scholastic</i>                     |
| 11:10 | <b>Cindy Heidemann</b>   | <i>PGW</i>                            |
| 11:20 | <b>Patrick Irving</b>    | <i>Baker &amp; Taylor</i>             |
| 11:30 | <b>David Glenn</b>       | <i>Penguin Random House</i>           |

**12:00 noon – 2:20 pm: LUNCH BREAK**

|      |                        |                             |
|------|------------------------|-----------------------------|
| 2:20 | <b>Sam McKora</b>      | <i>Red Wheel/Weiser</i>     |
| 2:30 | <b>Courtney Payne</b>  | <i>Chronicle</i>            |
| 2:40 | <b>Terrie Akers</b>    | <i>Other Press</i>          |
| 2:50 | <b>Andy Weiner</b>     | <i>Abrams</i>               |
| 3:00 | <b>Dan Christiaens</b> | <i>W.W. Norton</i>          |
| 3:10 | <b>Derek Lawrence</b>  | <i>Imprint Group</i>        |
| 3:20 | <b>Jim Hankey,</b>     | <i>HarperCollins</i>        |
| 3:30 | <b>Gabe Barillas,</b>  | <i>HarperCollins</i>        |
| 3:40 | <b>Katie Mehan</b>     | <i>Penguin Random House</i> |