

ELLEN TOWELL
KAREL/DUTTON GROUP

KAREL/DUTTON GROUP TRADE SHOW SPECIALS FALL 2021

ABRAMS: 2021 Rep Special (FL/BL): 15+ = +4%; 60+ = +6% front and back can combine; multiple use ok, returnable and NR; good now until 12/31/21; Promo code: **INDILOVE**

***NEW* Event Coop:** Through 2021 \$200 per event beyond 2021 coop pools.

CHELSEA GREEN: 10+ = +3% (47% returnable; 53% for NR and partner); (multiple orders OK); **9/15/21 – 10/31/21**; Promo Code: **TS21**

CONSORTIUM: **Thank You Indies Special** = +3%; Good on active titles published prior to 8/31/21 for multiple orders **9/3/21 – 11/30**; Does not apply to out-of-stock backorders; IPS 10 Unit minimum for free freight; *Excludes short and academic discount; *excluded publishers for Consortium: NAEYC Books, Redleaf Press, TCG distributed publishers (53rd State, Nick Hern, Padua Playwrights Press, Playwrights Canada Press); Returnable and nonreturnable retail COT: RT, R9, IR, HE, RS; Promo code: **TY21**

DAP: **Thank You Indies Special** = +3%; Good on active titles published prior to 8/31/21 for multiple orders **9/3/21 – 11/30**; Does not apply to out-of-stock backorders; IPS 10 Unit minimum for free freight; Returnable and nonreturnable retail COT: RT, R9, IR, HE, RS; Promo code: **TY21**

DISSENT PINS: 10% off orders of \$300 or more

GIBBS-SMITH: Under \$100 net pays freight; \$100 net order earns free freight; \$150 net order earns +2% and free freight (promo code: **GIBBS+2**); \$250 net order earns +5% and free freight and 90 days dating (promo code: **GIBBS+5**). Nonreturnable = 50% (needs to be NR for 1 year) \$75 minimum required; \$100+ net order earns free freight; \$150 net minimum earns +2%, free freight, 60 days dating, (promo code: **GSPGift+2**)

INNER TRADITIONS: 10+ backlist = 50% & FF in continental US; Promo code: **i9855** (one time seasonally)

LERNER: 10 assorted backlist only = 50% FF; Good for the entire month of the show; Promo code: **BOOKSHOW**

LLEWELLYN: 12+ = 46% FF; 25+ = 50% FF (front and back)

MOUNTAINEERS: 10+ = 50% and FF and net 60

POMEGRANATE: Free freight on book orders over \$250 net and net 60 days; Promo code: **Show Special**

SCB DISTRIBUTORS: 10+ = 50% FF (front and back); Promo Code: **Rep Special**

UNIVERSITY OF MINNESOTA PRESS: TK