



Minutes
PNBA General Membership Meeting
Sunday, October 8, 2017
Red Lion on the River, Portland, OR

Board Members Present:

Shawn Donley, Hachette Books, President
Carol Spurling, Bookpeople of Moscow, Vice-President
David Hartz, Book 'n' Brush, Secretary / Treasurer
Tegan Tigani, Queen Anne Book Co., Past-President
Colleen Conway, Penguin Random House
Brad Smith, Paulina Springs Books
Emily Adams, Third Place Books
Tina Ontiveros, Klindt's Booksellers

Staff Present:

Brian Juenemann, Exec. Director
Larry West, Exec. Asst. & Bookkeeper

Board Members Absent:

Pam Cady, University Book Store

President's Welcome & Introductions

Shawn called the meeting to order and welcomed everyone. He talked a bit about the new venue and the problems associated with moving the show to a new location. He said the Children's Institute had been held here, with great success, in the spring and that it looked like the Red Lion was going to be a good new home for the Show, when it was in Portland.

Approval of the Minutes

David Hartz asked if there were any questions or corrections to the Minutes from the Fall 2016 meeting. There were none. He then asked for a motion to approve the Minutes.

Judy de Jonge from Queen Anne Book Co. moved to accept the Minutes from the 2016 meeting as presented. Justus Joseph from Elliott Bay Book Co. seconded the Motion. A vote was taken and the Motion passed with no opposition.

Secretary/Treasurer's Report

Larry West went over his written Bookkeeper's Report with the membership. He added that things were going very well again this year and we should end the

year in the black – but probably not as much as the past two years. He asked the membership if there were any comments or questions. There were none.

Paul Hanson of Village Books moved to accept the Secretary / Treasurer's Report. Laura Delaney of Rediscovered Books seconded the Motion. A vote was taken and the Motion passed with no opposition.

Executive Director's Report

Brian Juenemann said that the show was shaping up to be very good. The Red Lion is a new venue for the show and that means a lot more staff work than there would be at a known venue. So far the hotel was proving to be very cooperative and efficient. We will be back here in 2019.

He spoke a bit about the challenge of having so much of what we do – Fall Show, Holiday Catalog & Book Awards – come together all at the same time in the fall and the effort of coordinating all of our contract workers involved in these programs.

He talked about his summer road trip / family vacation to visit stores in the Gorge and north-eastern Oregon. He visited seven member stores and he and his family had a great time. He is already planning his next trip to visit member stores – possibly southern Oregon and the south coast. He received a round of applause from the audience.

Brad Smith asked him to share the current make-up of the office staff. Brian said the he worked in the office full-time, Larry worked part-time – except at show time. Our contract workers are Greg Holmes who does the show, Amelia Reising who does the Show Program, show signage and occasionally fills in in the office, Kristine Kaufman who does the writing of blurbs for the Show Program and Holiday Catalog, Jerril Nilson & Jeanne Barr who do the design & production of the Holiday Catalog, George Miller who handles all of the drayage for the show and a host of volunteers who help out at the show.

Holiday Catalog Report

Brian said the Holiday Catalog was at the printers. He showed the audience a sample of this years' cover. He said we had three new stores participating this year. He also said that he was sending out catalogs to some stores who have never participated - to show them what they are missing.

Brian said the title count was down a bit from last years' record high, but the Catalog is still very healthy

Committee Reports

Awards Committee

Kim Hooyboer said the Committee had received a record 421 nominations. They would have a meeting tomorrow to winnow down the list. She also encouraged everyone to attend the Book Awards Presentation tomorrow afternoon.

Education Committee

Sam Kaas thanked everyone for participating in the Education sessions. He said the Committee had decided to do away with the old “track” system in order to encourage more networking. Did it work? Please let us know what you think. The Committee is always looking for feedback and new ideas, so send us your proposals for next year.

Old Business

Vote on proposed changes to the Bylaws

Tegan Tigani explained to the membership that the Bylaws had not been revised since 2001. The Board has spent the last two years working on updating and cleaning up the Bylaws. She said that the proposed changes were intended to clean up some language, remove some redundancies and generally update them to reflect modern communication and business practices.

The draft of the proposed Bylaws was sent out to the membership over a month ago. No feedback of any kind had been received, so they must be perfect. She asked the audience if there were any questions. As there were no questions and no further discussion, Tegan asked for a Motion to approve the Bylaws.

Janis Segress of Queen Anne Book Co. moved that the revised Bylaws be approved as presented. Muir Cohen of Waucoma Bookstore seconded the motion. A vote was taken. 27 members voted in favor of the Motion to approve. There were no votes in opposition and the Motion passed.

ABA Activities

Dan Cullen spoke to the audience about ABA programs and encouraged everyone to become involved.

BINC Activities

Kathy Bartson thanked PNBA for all the support and spoke to the audience about who was supporting BINC and what they were doing to help booksellers. She said that so far this year BINC has helped 60 booksellers with over \$118,000 in support. 16 of these families were victims of the recent hurricanes.

New Business

Melissa Opel of Aunties Bookstore in Spokane asked if there was any chance of ever having the Fall Show somewhere east of the mountains again. Possibly in Spokane or Boise? Brian said that it was something he would be considering, but locations outside of Portland or Seattle posed real problems, especially for people coming from the east coast.

Shawn Donley spoke to the audience about Brian Doyle’s passing.

Meeting was adjourned at 6:30

Meeting minutes by Larry West.

Approved by David Hartz, Secretary/Treasurer

Signed _____

Date _____